

Council of the European Union

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| NOTE     |   |  |
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| From:    | General Secretariat of the Council      |  |
| To:      | Council                                 |  |
| Subject: | International agricultural trade issues |  |

With a view to the meeting of the Council ("Agriculture and Fisheries") on 18 July 2016, delegations will find attached a note on the above subject.

# International trade in agricultural products

The European Union further expanded agricultural trade in recent months, confirming its position as world's leading trader despite lingering negative effects of the Russian embargo. The EU's agri-food trade balance stood at the record value of  $\notin 1,5$  billion in April 2016, compared to  $\notin 1$  billion in April 2015, according to the Commission<sup>1</sup>. For the past 12 months, EU agri-food exports reached a value of almost  $\notin 129$  billion, representing an increase of 2,8% compared to the same period one year ago. The highest export increases were achieved with China (+29% over the last 12 months) and the United States (+14%). Major export gains were also recorded with Switzerland, Ukraine, Saudi Arabia, the United Arab Emirates, Australia and Malaysia.

These positive results reflect the Union's strong commitment to opening up new world markets and to promoting EU agricultural products, also as a means to reducing the supply-demand gap affecting certain key European agricultural sectors. Commissioner Hogan continues his diplomatic offensive to boost exports and find alternative markets for European produce across the globe, in particular in emerging economies. He has been in Colombia and Mexico in February, in China and Japan in April 2016, and will go to Indonesia and Vietnam in the autumn and to Canada, Iran, West Africa and the Persian Gulf countries in the spring of 2017. At the same time, the first call for proposals under the new promotion policy was published in February 2016. Some  $\in$ 111 million are available in 2016, including  $\in$ 30 million for the milk and pig meat sectors, with around 70% earmarked for promotion to third countries. In response, more than 220 proposals were submitted from 25 Member States.

<sup>&</sup>lt;sup>1</sup> Commission presentation at SCA meeting on 6 July 2016. See also its latest statistical report: http://ec.europa.eu/agriculture/trade-analysis/monitoring-agri-food-trade/2016-04\_en.pdf

Recent developments in multilateral trade negotiations could also have a positive impact on EU agricultural trade. The December 2015 WTO "Nairobi Package" ended export subsidies. A possible EU-level export credit scheme for agriculture could support the internationalisation of the EU agrifood sector for those companies and export destinations for which access to trade finance is difficult. There is an ongoing consultation of Member States on the value added of an EU credit guarantee scheme, and on its operational management. Their response will determine further advances on this matter.

The EU is vigorously pursuing ambitious free trade agreements with major players - countries and regions - in global agricultural trade. The successful conclusion of negotiations for the Transatlantic Trade and Investment Partnership (TTIP) continues to be a priority for the EU. The 13th round of talks between the EU and the US took place in April in New York, and the next is scheduled on 11-15 July in Brussels. The objective is to ensure substantial progress be made in all three pillars of the agreement (market access, regulatory and rules) by the summer break. In between formal rounds there will also be a number of technical talks.

The first exchange of offers between the EU and Mercosur took place on 11 May 2016. A few days before the exchange, the EU removed tariff rate quotas for beef and ethanol from its market access offer, which will be determined at a later stage. The parties will exchange text proposals by 16 September, before the first full round of negotiations scheduled for 10-14 October in Brussels. In parallel, concerns over potential negative effects on EU agriculture of an EU-Mercosur agreement have pushed a majority of Member States to request the Commission to carry out an impact assessment of the cumulative effects on EU agriculture of concluded, ongoing and upcoming EU FTAs. The study is expected by September 2016<sup>2</sup>.

<sup>&</sup>lt;sup>2</sup> For more information, see http://ec.europa.eu/agriculture/trade-analysis/impact-assessment/index\_en.htm

As outlined in the <u>attached table</u>, the EU has a broad and ambitious free trade agenda, not least in Asia-Pacific. Negotiations with Singapore, Vietnam and South Korea have been concluded. Work on high quality FTAs with Japan and the Philippines is ongoing, and negotiations with Indonesia will be launched in 2016. Preparations for negotiations with Australia and New Zealand are under way, and efforts are being made to restart talks with Malaysia. While contributing to the opening of new markets negotiations in this part of the world are also giving rise to new concerns e.g. as noted in the Note from Italy on rice imports from EBA countries (doc. 11144/16). The EU trade agenda will continue to move forward, in order to make a positive contribution to the economy, and to boost growth and jobs.

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At Council on 18 July, the update by the Commission on International agricultural trade issues will give Ministers the opportunity to assess how supportive of its general agricultural policies are the EU's ongoing and upcoming free trade negotiations and agreements.

## ANNEX TO THE ANNEX

## **Overview of concluded and ongoing FTAs**

|                                  | TTIP  | Mercosur   | India   | Japan   |
|----------------------------------|---|--|---|---|
| State of play                    | Ongoing negotiations  | Ongoing negotiations   | Ongoing negotiations  | Ongoing negotiations  |
| Starting date                    | 06/2013   | Suspended in 2004; relaunched in 05/2010   | 06/2007   | 11/2012   |
| Tentative end date               | End of 2016   |  |   | End of 2016   |
| Next steps                       | 14th round: 07/2016   | 10th round: after summer break   | After summer 2013,<br>negotiations were stalled. In<br>01/2016, discussions<br>resumed. No new round<br>scheduled   | 17th round: end of<br>September 2016, Brussels.<br>Possible delays due to TPP<br>negotiations and national<br>elections |
| Negotiating                      | <u>11103/13</u>   | Based on 1999 negotiation  | 7013/07   | 16443/12  |
| mandate                          |   | directives: 9340/99  |   |   |
| Impact assessment                | <u>12/03/2013</u>   | 03/2009; New IA requested by<br>various MS led by <u>FR</u> .<br>Cumulative IA on past and<br>presents FTAs on agriculture<br>expected for 09/2016 | Yes: <u>06/2009</u>   | <u>04/2016</u>  |
| Principal aspects<br>and sectors | Investment protection,<br>regulatory cooperation,<br>tariff liberalisation, GP                | GP, vehicles, chemicals, pharmaceuticals   | Services, GP, vehicles,<br>sustainable development,<br>IPR, investment protection   | Vehicles, GP, investment,<br>IPR  |
| Agricultural issues              | GIs protection, SPS<br>(hormones, GMOs),<br>sensitive agricultural<br>products liberalisation | Tariff liberalisation (especially<br>beef, ethanol), sensitive<br>agricultural products<br>liberalisation  | Liberalisation of tariffs<br>(much higher in India), wine<br>and spirits, dairy. However,<br>most of agriculture will be<br>exempted by mutual<br>agreement | Tariff liberalisation, SPS, GIs   |

|                                  | Philippines  | Thailand   | Malaysia  | Indonesia   |
|----------------------------------|--|--|---|---|
| State of play                    | Ongoing negotiations   | Ongoing negotiations   | Ongoing negotiations                                      | Negotiations not yet started,<br>but broad support in TPC                         |
| Starting date                    | 12/2015  | 02/2013  | 10/2010   | Not yet started   |
| Tentative end date               |  |  |   |   |
| Next steps                       | 2nd round: 10/2016   | No new round planned yet.<br>Stalling situation due to the<br>political situation in Thailand                        | Ongoing technical work. No<br>new round planned yet       | First round expected in 2016  |
| Negotiating<br>mandate           | Based on ASEAN directives: 8600/07   | Based on ASEAN directives: 8600/07   | Based on ASEAN directives: 8600/07                        | Based on ASEAN directives: 8600/07  |
| Impact assessment                | The general <u>ASEAN SIA</u>   | The general <u>ASEAN SIA</u>   | The general <u>ASEAN SIA;</u><br>and <u>01/2011</u> annex | The general <u>ASEAN SIA</u>  |
| Principal aspects<br>and sectors | GP, RoO, vehicles, NTBs,<br>energy, IPR, finance,<br>electronics, textiles,<br>investment protection | Investment protection, GP,<br>IPR, competition, regulatory<br>issues, pharmaceuticals and<br>sustainable development | Services, vehicles, textiles                              | Environment protection,<br>investment protection, GP,<br>anticorruption, vehicles |
| Agricultural issues              | GIs, tariff removal, tariff<br>rate quotas, alcoholic<br>beverages, animal welfare                   | Fisheries and aquaculture, SPS   | Limited impact, palm oil and environment                  | SPS, GIs protection, palm oil and environment                                     |

|                   | Vietnam                    | Singapore                        | Canada                     | South Korea                |
|-------------------|----------------------------|----------------------------------|----------------------------|----------------------------|
| State of play     | Negotiations concluded     | Negotiations concluded           | Negotiations concluded     | Negotiations concluded     |
| Starting date     | 06/2012                    | 03/2010                          | 04/2009                    | 05/2007                    |
| End date          | 02/2016                    | 10/2014                          | 08/2014                    | 10/2010                    |
| Next steps        | Text legal translation     | Ratification pending a ECJ       | Agreement to be given in   | Concluded                  |
| -                 | before ratification by the | resolution on the EU             | TPC (Full Members) on      |                            |
|                   | Council and EP             | competence on the agreement      | 15/7/2016. Signature       |                            |
|                   |                            |                                  | foreseen on 27/10/2016     |                            |
|                   |                            |                                  | during EU-Canada Summit    |                            |
| Negotiating       | Based on ASEAN             | Based on ASEAN directives:       | 9036/09                    | 5131/07                    |
| mandate           | directives: 8600/07        | 8600/07                          | <u>12838/11</u>            |                            |
| Impact            | The general ASEAN SIA;     | The general ASEAN SIA; and       | <u>06/2011</u>             | <u>06/2010</u>             |
| assessment        | and <u>05/2013</u> annex   | <u>06/2010</u> annex             |                            |                            |
| Principal aspects | Vehicles, textiles, SPS,   | Electronic equipment, textiles,  | GP, investment protection, | Vehicles, pharmaceuticals, |
| and sectors       | GP, IPR, services,         | services, financial, investment, | IPR, TBTs                  | cosmetics, textiles, RoO,  |
|                   | investment (ICS),          | IPR                              |                            | financial services, IPR,   |
|                   | sustainable development    |                                  |                            | investment                 |
| Agricultural      | Tariffs gradually removed, | GIs protection                   | GIs protection, SPS, wine  | Tariff liberalisation, GIs |
| issues            | TRQ for sensitive          |                                  | and spirits, GMOs,         | protection                 |
|                   | products, 169 EU GIs       |                                  | Hormones, TRQ              |                            |
|                   | protected                  |                                  |                            |                            |

#### **ABBREVIATIONS:**

**ASEAN:** Association of Southeast Asian Nations **ECJ:** European Court of Justice FTA: Free Trade Agreement GI: Geographical Indication GMO: Genetically Modified Organism **GP:** Government Procurement IA: Impact Assessment **ICS:** Investment Court System **IPR:** Intellectual Property Rights **MS:** Member State **NTB:** Non-Tariff Barriers RoO: Rules of Origin **SIA:** Sustainable Impact Assessment **SPS:** Sanitary and Phytosanitary **TBT:** Technical Barriers to Trade **TPC:** Trade Policy Committee **TPP:** Trans-Pacific Partnership TRQ: Tariff Rate Quota